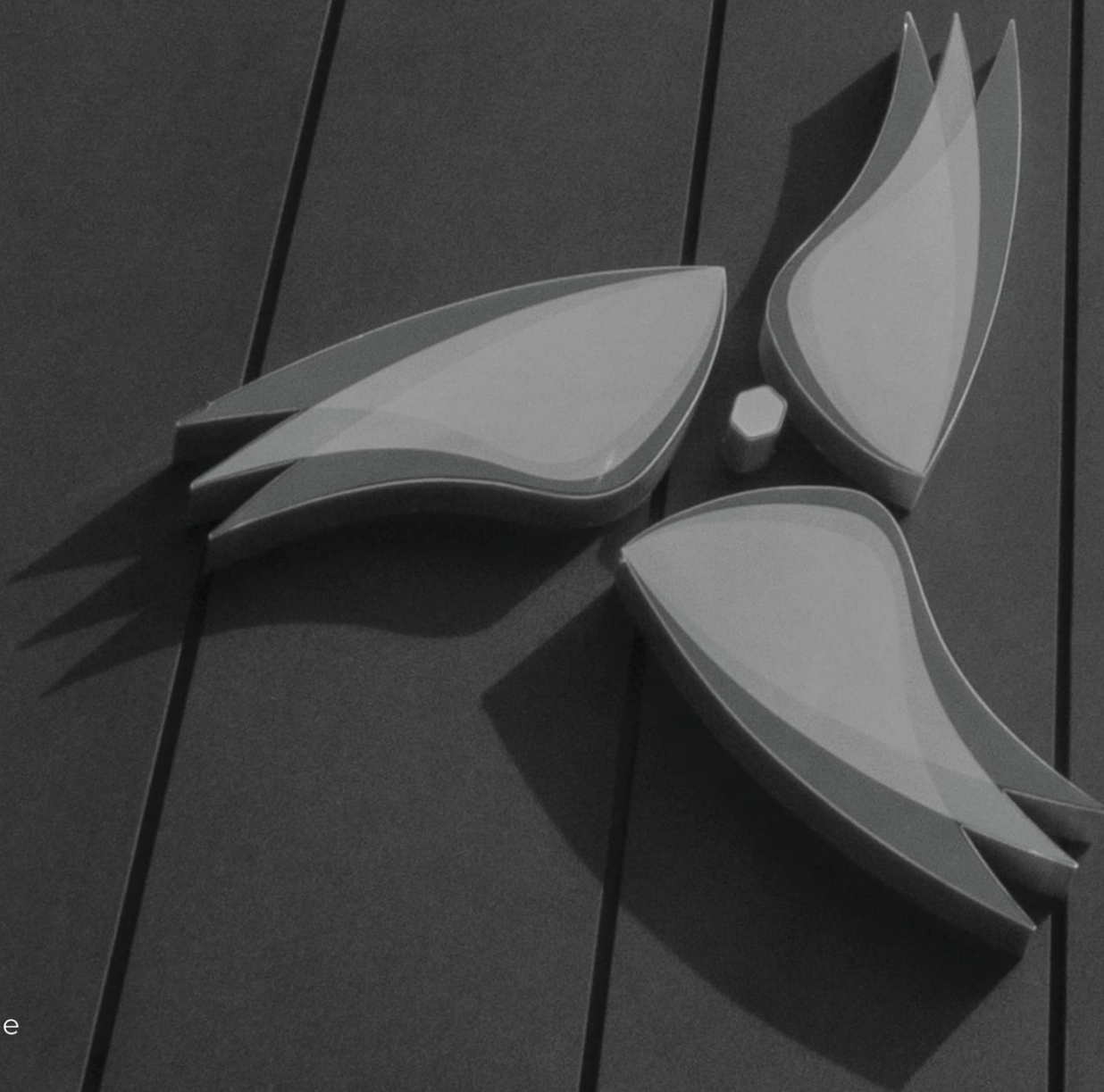




BREATHE DIFFERENT

COMPANY PROFILE



Join The
Sustainable

CONTENT

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It all started in 1977 as a small manufacturer of sheet metal products. The company quickly mastered its competences and continued the sheet metal production tradition for a long time with the utmost proficiency.

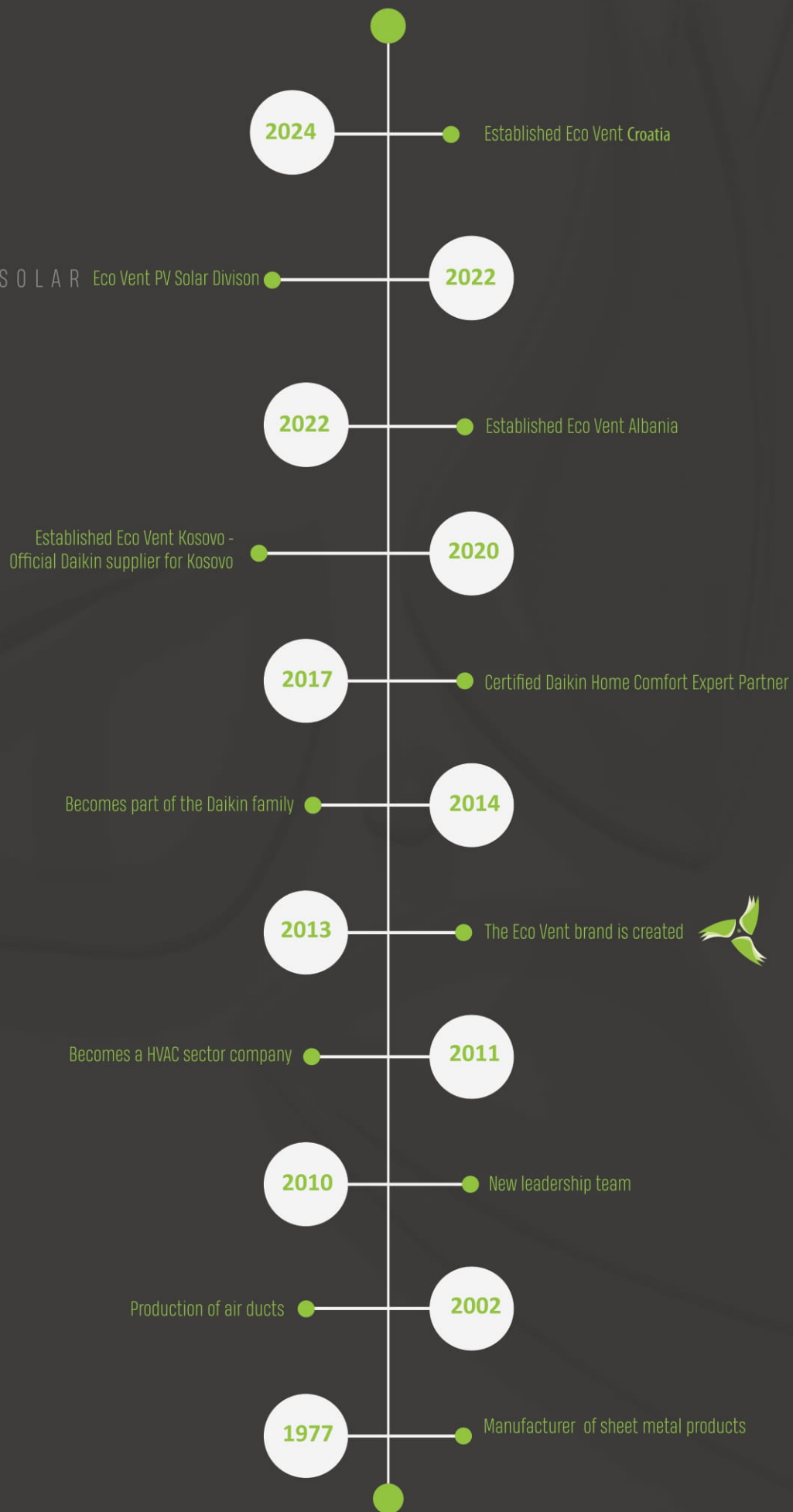
Years later in 2002, the company starts to focus on the manufacturing of air ducts, which was a more complex objective than the initial objectives. Reaching the next milestone in success would be in 2011, when the company changes the strategy and core business from a single product manufacturer to a solution and service providing company within the HVAC framework. Prior to this, it is important to emphasize that Eco Vent got a new team on the board, that initiated and succeeded in every change they made.

During recent years, Republic of Macedonia has faced serious pollution issues, where its

capital and Tetovo, where Eco Vent is based, were proclaimed as some of the most damaged areas worldwide regarding pollution. A crucial way to battle pollution would be Eco Vent's idea to improve air quality by providing adequate solutions in the field of ventilation, heating and air conditioning.

Therefore, the Eco Vent brand was created, the one that sustains our homes, offices and every architectural construction indoors and out, thereby aiming to improve the air quality through its ecological products.

During these years the company achieves to be partners with global brands as Samsung-Hvac and latter on 2014 Becomes part of the leading world brand Daikin.



OUR VISION

To become a leading brand among
eco-friendly HVAC system integrators in
the Balkans as well as Western Europe.



OUR MISSION

Transforming energy sources from non-ecological systems into eco-efficient and friendly solutions, lowering air pollution.



CORE VALUES

INTEGRITY

| honesty, responsible, we keep our word on what we say |

RESPECT

| care, tolerance, active listening |

HIGH QUALITY SERVICE

| serving with premium quality products |

COMMITMENT

| working with passion, love, discipline, willingness |

CLIENT ON THE FIRST PLACE

| inovation, relations, our clients become our family |

SYSTEMATIZATON

| our technology, ditigalization culture |

Eco Vent's core values show an intense focus on integrity, as the value of values, we tend to be good humans in the first row and this will be followed by great professionals. Our highly focused value is mutual respect between management, employees and customers. We also highlight the delivery of high quality products and the customer

support system as other important values which differentiate Eco Vent from its competitors. Moreover, digitalization is another priority of ours that has created more value into our product portfolio. We are also committed to encouraging our team through various approaches of mutual respect and trust that will cultivate and reflect into our customer relations.

WE ^{vs} CUSTOMERS

We never fall in love with what we do, we fall in love with our ideal client, with the best we can become.

We believe that satisfied customers are our best marketing advertisement, therefore we try to provide superior services to our clients including all processes of our value proposition, aiming to obtain quality and efficient solutions in the field of heating, ventilation and air conditioning. Another strong side of our company throughout years has been our willingness to assist and fulfil all customer demands. We have also been openly interested on making respective product modification based on customer feedback. Since our clients represent our greatest asset, we've developed customer based new design products, which were company's core ideology aiming towards the positioning as the high-quality manufacturer and service provider.

FOCUS IN
IDEAL CLIENT

FAST TIME
REALIZATION

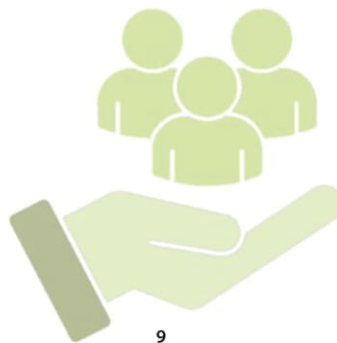
TURNKEY
SOLUTION

3 T Model

TRAIN TRANSFORM TREAT

Throughout years of existence and positive reputation, our employees have been carefully chosen to be a perfect fit for appointed positions, evidently within the HVAC field, as we now count on the expertise of several qualified mechanical engineers, production managers and strategic decision-making managers. There are around 70 employees Breathing Differently around Eco Vent's premises, although this number temporarily doubles during certain seasonal periods. Being a team driven on enthusiasm, work ethic and innovative vision, we are committed to delivering high-quality products and services while simultaneously witnessing annual sales boost. We are

constantly adding new features and creative strategies in order to make it easier for clients to fulfil their requests, that's why we plan to integrate multiple online platforms to also conduct online business, engaging with our customers even more efficiently. Other than that, we have cultivated a strong bond with our human capital asset, training them and investing in their skills and personalities in order to improve their abilities and communication and servicing skills. Our Yoga program on the company has played a huge impact on decision making process even in the difficult moments when the world faced Pandemic.





CANI MODEL

As the world in dynamism is changing that fast, in Eco vent we have been developing some habits that are always giving us enthusiasm. We believe that life is a continuous education process that started from the beginning of our lives. Therefore, self-development is a high norm that we are cultivating continuously within the company. We believe that knowledge is valued more when is shared with others. Thus, most of our PR and Marketing strategies are based on education of clients and industry in general. Behind this philosophy stands a highly strong discipline of each of us towards our ideology. The strongest argument of this are our clients that on our last market research we have 97% high satisfied clients that gives us more inspiration to follow and strength even more this philosophy.



OUR CLIENTS



PORTFOLIO | REFERENCES



Industrial Object:
Location: Tetovo
Year: 2016-2021
Area: 19.000 m²
System installed: HVAC System | Air Handling Units
Air to Water | Heat Pumps (Chillers)



Viva Fresh Store
Supermarket
Commercial Object
Location: Ferizaj
Year: 2021
Area: 6000 m²
System installed:
Cassette FanCoils
Air to Water Heat Pump

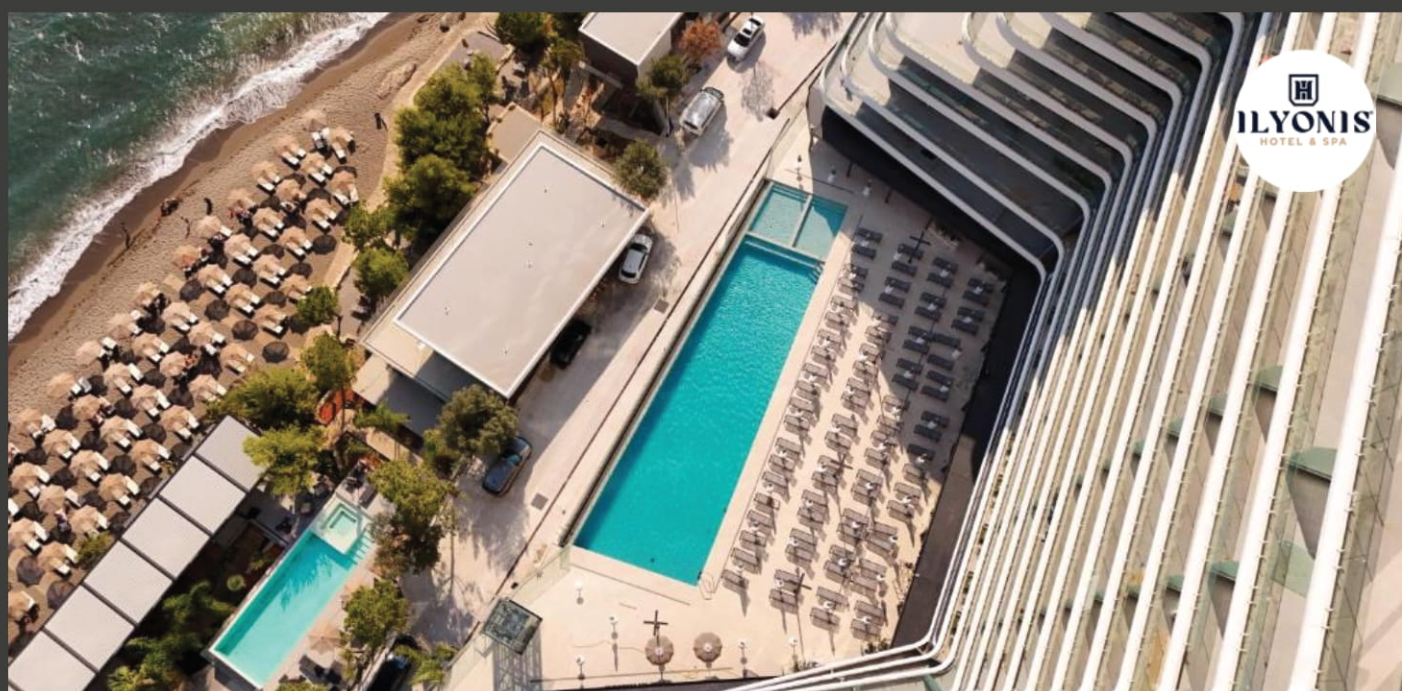
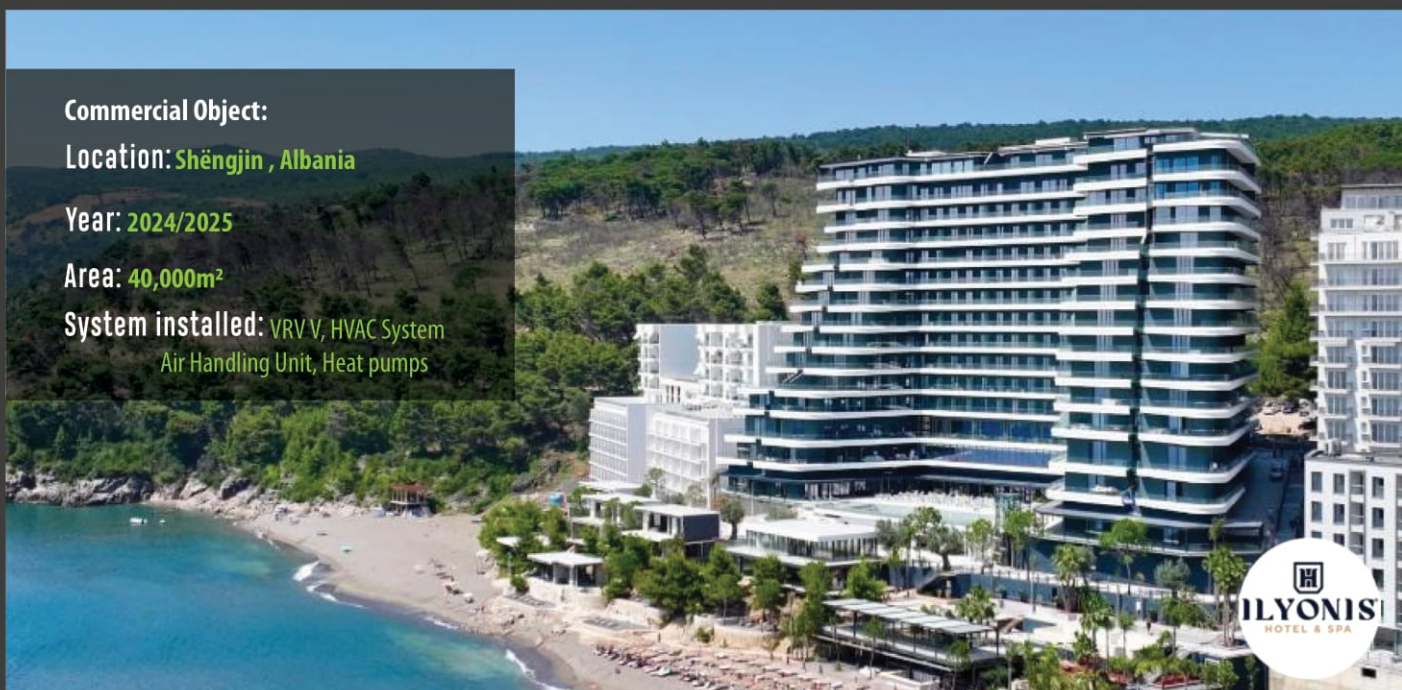
Commercial Object:

Location: **Shëngjin , Albania**

Year: **2024/2025**

Area: **40,000m²**

System installed: VRV V, HVAC System
Air Handling Unit, Heat pumps









INSTABUILT

INNOVATION CENTER

Prishtina 2021-2022

Industrial object 5150 m²

System installed:

- Ventilation system is up to 36 000m³/h
- Sky Air and VRV V (29 MINI VRV 5 AND SKYAIR OUTDOOR UNITS; 70 INDOOR UNITS; 15 UNITS OF ENERGY RECLAIM UNITS)

Visual References: InstaBuilt



Aster Domo



High-quality, low-impact prefabricated homes!
Location: **Austin, Texas**





Commercial Object:

Location: Shëngjin , Albania

Year: 2024

Area: 5500 m²

Total rooms: 127

System Installed :

**Daikin VRV 4 | Altherma 3
for sanitary hot water**





ILLYRIA

INSURANCE COMPANY

Prishtina 2021

Commercial object 700 m²

System installed:

Daikin Underfloor Heating

VAM Heat Recovery Units

Daikin Altherma Flex HT HW

Heat Pump Convectors



Delegation of the European Union to
the Republic of North Macedonia

Forensic Laboratory

Location: Skopje

Year: 2022

Area: 6500m²

System installed:

HVAC System AHU Hygienic Ventilation



Dentist & Dental Office

DANI

Ferizaj **2021**

Commercial object **150 m2**

System installed:

Multisplit -

Perfera floor standing



PREMIUM VILLAS

Residential Object

● **Location:** Prishtinë

● **Year:** 2021-2022

● **Area:** 800 m2

● **System installed:**

Altherma 3 R

Air to Water Heat Pump I

Underfloor heating | Fan coils



- **Residential Object:**
- **Location:** Tetovo, Miletino
- **Year:** 2021
- **Area:** 387m2
- **System installed:**
Altherma 3 HHT



- Kolari- Kichevo **2020**
- Residential object **300 m2**
- System installed:
Daikin ALtherma 3,
18 H HT



Residential Objects:

Location: Prishtinë

Year: 2024

House types: (A 170m² , B 217m² , C 273m² , D 482m²)

Total houses: 71 houses

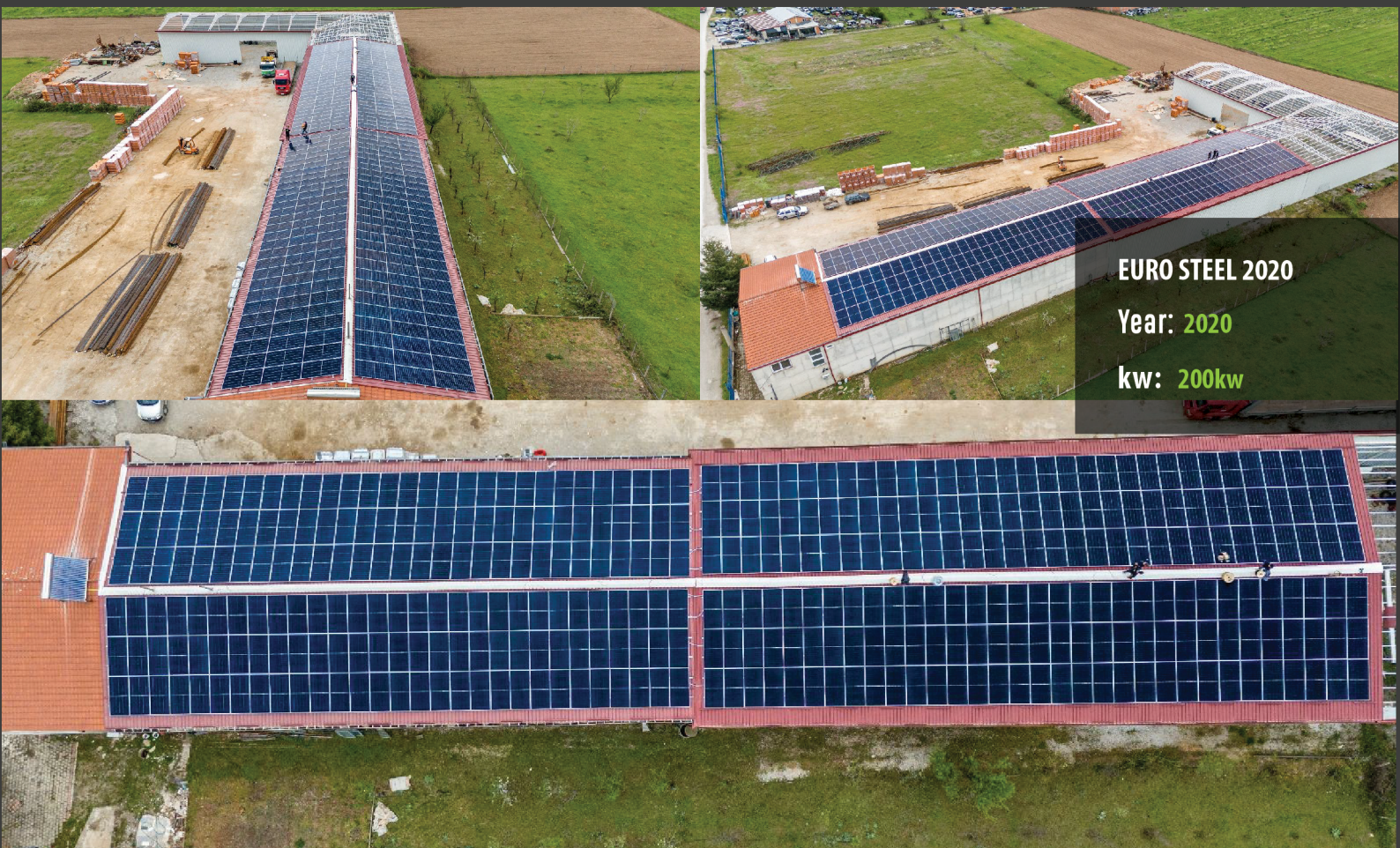
System installed: Altherma 3 R Air to Water Heat Pump |
Underfloor heating | Fan coils





ECO VENT

SOLAR



EURO STEEL 2020

Year: 2020

kw: 200kw



Eco VENT

SOLAR



Center Fit DS
kw: 40kw



Hotel Panorama
kw: 40kw





ECO VENT, Veternik Kosovo



ECO VENT, Veternik Kosovo



ECO VENT, Tetovo North Macedonia



ECO VENT, Tetovo North Macedonia





BREATHE DIFFERENT

